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Exam MB6-204**

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Total No of Questions: 93

Question: 1

If general adjustments to trade agreements are to be made, what is the correct process?

- A. Make the adjustments for each individual price/discount group.
- B. Make the adjustments manually for each individual agreement from the terms table.
- C. Make the adjustments manually for each individual agreement from the customer/Vendor table.
- D. Select the desired agreements to adjust in trade agreement journal adjust the agreements, and then post the journal.

Answer: D

Question: 2

When delivering from a sales order of the type 'Blanket order,' which of the following actions are mandatory?

- A. Create one or several release orders and deliver and invoice the number of items which have been stated in the contract with the customer.
- B. State a valid blanket order number in the field 'Blanket order'.
- C. Update the sales order with a quotation and an order confirmation before updating with a picking list or a packing slip.
- D. Make sure that the relevant parameter has been selected in advance in the sales order module, allowing this kind of sales order to be created.

Answer: A

Question: 3

When calculating the BOM price for an item, why can the unit sales price differ when calculating for different quantities?

- A. The calculation method distributes a defined overhead cost factor across the entire calculation quantity.
- B. The quantity used in the BOM calculation is defined for each item so different quantities cannot be used.
- C. The calculation method distributes one-time production charges, such as machine setup time, across the entire calculation quantity.
- D. The calculation method takes into account the operational efficiencies of larger production runs.

Answer: C

Question: 4

What is the default order type when creating a sales order in the sales order form?

- A. It depends what is set up in the Sales order parameters.
- B. Quotation
- C. Sales order
- D. Journal

Answer: A

Question: 5

If the dimension 'Warehouse' in the Inventory dimension group, and the parameter 'Primary Stocking,' are simultaneously selected, which of the following is correct?

- A. Axapta will always suggest the default warehouse stated in the Items table; however, it may be decided to delete this suggestion and leave the dimension blank.
- B. Axapta would calculate the average inventory value per warehouse.
- C. The dimension is not required when physically updating item receipts or issues.
- D. The dimension must be specified when physically updating item receipts or issues.

Answer: D

Question: 6

What happens when a purchase order is updated with a packing slip and afterwards the currency code is changed?

- A. Axapta will recalculate the purchase order lines and the miscellaneous charges based on the new currency code.
- B. The currency code can not be changed once the order is saved.
- C. Axapta will allow the change of the currency code but will nothing else will happen.
- D. A new purchase order with the new currency code will be created, and the former purchase order will be voided.

Answer: A

Question: 7

Which of the following are valid methods to use with the Adjustment button on the Adjustment of On-hand inventory form?

- A. Cost Price
- B. Price
- C. Profit margin
- D. Average

Answer: A, B

Question: 8

How can Axapta be set up to default price and amount information on a given vendor purchase order?

- A. Set it up on the Purchase order parameters
- B. Set it up in the Vendor parameters
- C. Set it up on the vendor
- D. Set it up on the purchase order

Answer: C

Question: 9

Where are the principles used in inventory closings specified?

- A. On the Inventory management parameters
- B. On the Inventory dimension group
- C. On the Item group
- D. On the Inventory model group

Answer: D

Question: 10

You create a Sales Order line with an item quantity of 5000 and only have 4500 of that item On-Hand with no outstanding Purchase Orders. When are backorder lines created?

- A. When the Sales Order is saved.
- B. When you post the Quotation
- C. When you ship a partial shipment
- D. When you manually create the backorder

Answer: A

Question: 11

Which of the following statements about BOM versions is correct?

- A. You cannot have more than one approved BOM version.
- B. A BOM Version can be activated, but not used, before it is approved.
- C. BOM Versions must have the same number of lines.
- D. You can have more than one active BOM versions if the from-date and to-date do not overlap.

Answer: D

Question: 12

What will Axapta do when a BOM is reported as finished?

- A. Decrease the physical inventory of the BOM item automatically if 'post now' is selected
- B. Increase the physical inventory of the BOM item automatically if post now is not selected
- C. When the inventory journal is posted, Axapta will adjust the physical inventory of the BOM item
- D. Always increase the physical inventory of the BOM item and decrease the components of the BOM item automatically

Answer: C

Question: 13

Which of the following statements about quarantine orders is correct?

- A. Quarantine orders can be connected to all warehouses in the system.
- B. Quarantine orders will always end on the Quarantine date.
- C. Quarantine orders can be created both manually and automatically.
- D. Quarantine orders are automatically deleted when ended.

Answer: C

Question: 14

When editing a BOM with multiple levels, what benefit does the BOM Designer have over the BOM Line form?

- A. The BOM Designer displays the BOM in graphical tree format so that you can see all sub-BOMs and their components.
- B. You can select the Edit button to display a sub-BOMs lines in BOM Designer.
- C. You can view the BOM versions of a sub-BOM in BOM Designer and not in the BOM Line form.
- D. You can print the BOM definition from BOM Designer by selecting the BOM and clicking the Print button and not in the BOM Line form.

Answer: A

Question: 15

Which of the following describes why it is necessary to run inventory closings?

- A. To close packing slip updating when performing inventory physical counts
- B. To optimize searches in inventory records
- C. To clean up the inventory number sequences
- D. To place a true value on inventory

Answer: D

Question: 16

A customer orders 10 items but there are only 6 items on-hand. What is the status of the transactions in inventory after ordering 10 items from the vendor and making an automatic reservation?

- A. Receipt status:Ordered: 10 units Issue status:Reserved ordered: 4 units Reserved physical: 6 units
- B. Receipt status: Ordered: 10 units Issue status:Reserved ordered: 10 units
- C. Receipt status: Ordered: 10 units Issue status:On order: 10 units
- D. Receipt status: Ordered reserved: 10 units Issue status:Reserved ordered: 4 units Reserved physical: 6 units

Answer: A

Question: 17

When generating a sales order of the type Returned Item, what are the mandatory steps?

- A. Enter a negative quantity on the sales order line and update the credit note
- B. Update the sales order packing slip, as Axapta will automatically treat the order as a credit note
- C. Specify a return action and enter a negative quantity on the sales order line
- D. Use the open transaction editing in order to state the quantity that is being returned

Answer: C

Question: 18

If the parameter 'Registration requirements' inventory model groups is selected, which of the following is correct?

- A. A purchase order packing slip cannot be updated until the necessary dimensions have been specified on the purchase order lines.
- B. A purchase order packing slip can only be updated when the purchase is connected to a sales order.
- C. A Receipts list must be printed.
- D. A purchase order packing slip cannot be updated until the items have been registered.

Answer: D

Question: 19

What information can only be specified in the Advanced view of the sales order form?

- A. Trade agreements and alternative addresses
- B. Contact persons and language
- C. Alternative addresses and currency
- D. Delivery addresses and alternative addresses

Answer: A

Question: 20

How can you ensure that inventory dimensions appear in the overview of the respective journals?

- A. In the Inventory parameters under the Inventory Dimensions tab you must highlight the appropriate Inventory Dimensions and select the check boxes for the respective journals..
- B. You can not specify Inventory Dimensions in the overview of journals.
- C. The inventory dimensions will automatically be activated when they are selected in the Inventory dimension group.
- D. Select the appropriate parameters in the group 'Allow editing' in the Inventory dimension group.

Answer: A

Question: 21

How does one ensure purchase receipts are posted at standard cost rather than received cost?

- A. Select the 'Standard cost price' check box in the Items dimension group
- B. Specify the posting type 'Standard cost price' for the relevant customer(s)
- C. Activate the standard cost price sales and purchase order parameters
- D. Select the standard cost price check box in the Inventory model group .

Answer: D

Question: 22

How do you invoke a Product Builder item configuration when adding it to a sales order?

- A. Click the selection button in the Configuration column.
- B. Click Functions then Configure line.
- C. It is automatically invoked when the item is added.
- D. Click Product Model then Configured item.

Answer: B

Question: 23

If there is an inventory date but no physical date on an inventory transaction, what status can this Transaction have?

- A. Ordered or Sold
- B. Purchased or Sold
- C. Received or Deducted
- D. Picked or registered

Answer: D

Question: 24

If the parameter 'Registration requirements' inventory model group is selected, which of the following is correct?

- A. A purchase order packing slip can only be updated when the purchase is connected to a sales order.
- B. A Receipts list must be printed.
- C. A purchase order packing slip cannot be updated until the necessary dimensions have been specified on the purchase order lines.

D. A purchase order packing slip cannot be updated until the items have been registered.

Answer: D

Question: 25

How is Inventory on hand for an item divided?

- A. By cost price
- B. By received date
- C. By Item Type
- D. By Inventory Dimensions

Answer: D

Question: 26

How can a BOM be set up such that previous choices in the configuration form establish the defaults for the next choices?

- A. By entering the correct sequence in the configuration route using the down functionality
- B. Default choice parameters cannot be established for BOMs
- C. By defining the needed BOM versions to select from
- D. By setting up rules for the configuration using the deselect option

Answer: D

Question: 27

When is the specified inventory costing model used in Axapta?

- A. When making a recalculation
- B. When creating any inventory transaction
- C. When closing inventory
- D. When making inventory adjustments

Answer: A, C

Question: 28

You are creating a new inventory forecast model for items. Which of the following item forecasts types can you create?

- A. Transfer orders
- B. Purchases
- C. Production
- D. Sales

Answer: B, D

Question: 29

Clicking the Posting button on the Item Group form opens the Inventory posting form. What is the purpose of the Inventory posting form?

- A. To set up specific General Ledger accounts for financial postings
- B. To post inventory quantities to the General ledger
- C. To group items together for the facilitation of inventory postings
- D. To keep track of all transactions by individual users

Answer: A

Question: 30

When returning an item to a vendor, a purchase order could be created with purchase type 'Returned item'. What step(s) become mandatory?

- A. Initiate a return action
- B. Nothing. If the purchase order is given the purchase type 'Returned item,' Axapta will automatically handle all further actions.
- C. Fill in the RMA number from the vendor and state the return action
- D. Enter the internal returned item number and update the purchase order

Answer: C

Question: 31

Can different sales prices be set up for configurations of one item?

- A. Yes, by using the multi price function when creating the configuration.
- B. No, different item numbers must be created.
- C. Yes, by creating the prices as trade agreements.
- D. Yes, by specifying the prices when creating the configurations for the item.

Answer: C

Question: 32

When receiving the invoice from a transportation company after the purchase order is posted, how can one ensure the cost price for the purchased items is updated accordingly?

- A. Update the purchase order invoice using the miscellaneous charges adjustment function.
- B. Link the transportation invoice to the purchase order before posting the invoice journal.
- C. Adjust the cost prices in the profit/loss inventory journal.
- D. This can only be done from the periodic function adjustment on inventory transactions.

Answer: A

Question: 33

When editing a BOM Item, what can be done in the BOM Line form that cannot be done in the BOM Designer?

- A. You can see where a BOM item, service, or sub-BOM is used.
- B. You can see the route versions for that item.
- C. You can print the full Item definition.
- D. You can see which route operation uses a BOM item from the Overview tab.

Answer: A

Question: 34

Which option would you choose to reduce the effect of seasonal prices to the contribution margin for purchases?

- A. Axapta will not provide the answer
- B. Set up trade agreements for vendors
- C. Use the standard cost price in the Inventory model group.
- D. Use the inventory model at average in the inventory model group .

Answer: C

Question: 35

How many release orders are possible to generate from a Blanket order?

- A. Only one
- B. As many release orders as are specified on the blanket order
- C. It is only limited by the outstanding quantity to deliver
- D. A maximum amount of 99 release orders

Answer: C

Question: 36

Your supervisor has asked you to depreciate the value of on-hand inventory due to water damage to some of the inventory. Where would you do this in Axapta?

- A. In the On-hand inventory form.
- B. In the General Ledger.
- C. In the Counting journal.
- D. In the Close and Adjustment form.

Answer: D

Question: 37

Which of the following basic principles are required when making considerations in setting up Inventory dimensions?

- A. Only setup the number of dimensions that will actually be used for each item.
- B. Consider the relevance of each dimension for the various groups of items prior to setting up dimension groups.
- C. Determine if dimensions are relevant for the business.
- D. Setup as many dimension as possible to define and describe the item.

Answer: A, B, C

Question: 38

Which of the following statements is false about an inventory closure?

- A. A closure must be canceled in order to record subsequent postings.
- B. The last closure is the only closure that can be canceled.
- C. A closure locks the inventory so that no postings can be performed in the closed period.
- D. A closure verifies if physical on-hand inventory equals what is reported in Axapta.

Answer: D

Question: 39

Which option below would one use if your company needed to track risk items such as chemicals or medicine that may be subject to a recall?

- A. Create an item group called 'risk' and assign items to this group..
- B. Create an new item inventory dimension called 'risk' and assign the items to it.
- C. Use a batch number group to trace the items in inventory transactions.
- D. Assign a different number sequence to these items to uniquely identify them.

Answer: C

Question: 40

You have performed a physical inventory and determined that the actual inventory exceeds the

Number registered in Axapta for an item. What should be done?

- A. Enter the surplus in the Profit/loss journal and update the inventory with the correct number of items.
- B. Create a return item with the surplus number and post to the balance journal and update the inventory with the correct number of items..
- C. Scrap the excess items in the Inventory scrap journal.
- D. Create a credit note and post it to the balance journal and update the inventory with the correct number of items..

Answer: A

Question: 41

In number sequence groups, number sequence allocations can be activated for different modules. How will order activation be used?

- A. The number is generated at the physical update of the sales order line.
- B. The number is generated only if the sales order type is set to subscription.
- C. Number sequence groups are not used for Order activation.
- D. The number is generated when the customer is credited and goods are received.

Answer: D

Question: 42

If the create new function is used in the inventory journal to create new journals, how does Axapta know If the create new function is used in the inventory journal to create new journals, how does Axapta know which journal name to use?

- A. When creating the journal names in the journal setup, linking the different journal types (counting, movement, transfer etc.) to journal names occurs.
- B. The name is inherited from the last created journal.
- C. When creating the journal, a look-up form will be opened from where the journal name is selected.
- D. The default journal name per journal type can be entered in Inventory parameters.

Answer: D

Question: 43

When is the total discount applied to an invoice?

- A. When it is set up for the customer
- B. When it is set up for the customer and calculated on the order lines
- C. When it is set up for the vendor
- D. When the total discount is set up in the system parameters

Answer: B

Question: 44

What is the total available of an item with the following on-hand inventory?

Physical inventory: 1000 Physical reserved: 200 Ordered in total: 200 Ordered reserved: 100

- A. 900
- B. 500
- C. 400
- D. 800

Answer: A

Question: 45

Which of the following are valid line types for a BOM line?

- A. Item
- B. Phantom
- C. Service
- D. Production

Answer: A, B, D

Question: 46

In the inventory model groups there is a cost price parameter include physical value. Which of the In the inventory model groups there is a cost price parameter?

- A. The cost price of the item calculated at issue will take both physically and financially posted item transactions into account.
- B. Only the physically posted items will be used for cost price calculation when issuing items.
- C. When this parameter is enabled for a group of items, then recalculation of the inventory will not change cost prices on these items. This will only happen when closing inventory.
- D. The physical cost amount on the item will be calculated from the financially received item transactions.

Answer: A

Question: 47

If there is a requirement to enter a batch number manually on a sales order line, what is the prerequisite?

- A. Include the dimension 'Batch number' in the Inventory dimension group used for that particular item and select the field 'Sales lines' in the field group 'Allow editing'.
- B. Select the parameter 'Show on overview - Sales lines' for Batch number in the sales orders module.
- C. Ensure that the number sequence for batch numbers has been defined, and that it is connected to that particular item in the sales order line.
- D. It is not necessary to select any parameters in order to enter a batch number.

Answer: A

Question: 48

Where in Axapta can manual reservations be created?

- A. On the sales order lines
- B. From the 'Inventory Button' on the purchase order
- C. In the inventory journals
- D. On the item group

Answer: A, C

Question: 49

An customer is in the process of migrating from one version of an item to a new version. Now they have both items in stock, but in the future they will only sell the new one. How can the old item be set up in the item master to ensure that it is no longer purchased, and that the new item will be used when the old item is sold out?

- A. On the get up button define the substitute items that will be used when selling the item.
- B. On the tab set up an alternative item, which is used when nothing in inventory.
- C. On the quantity tab select the top field for purchase orders.
- D. On the get up button define the substitute items that will be used when purchasing the item.

Answer: B, C

Question: 50

What does it mean if the parameter 'Financial negative inventory' has been left un-selected in the Inventory Model Groups?

- A. Inventory cannot be sold unless a purchase invoice has been posted.
- B. Axapta will not allow a negative inventory.
- C. Only items which have been paid can be deducted from the inventory.
- D. This parameter can only be left empty if the parameter 'Physical negative inventory' has also been left empty.

Answer: A

Question: 51

Which of the following actions needs to be taken if one would like to close a purchase order that has not been received in total?

- A. Zero out the backorder amount
- B. Select the parameter 'All received' in the Inventory management module
- C. Purchase orders must be received in order to be closed
- D. Select the parameter 'Receive less' in the Purchase order module

Answer: A

Question: 52

A BOM contains two items one of which is a sub-BOM which contains two items. If you want the sub-BOM to be exploded in the BOM when it is produced, what line type should be used for the sub-BOM?

- A. Vendor
- B. Production
- C. Phantom
- D. Service

Answer: C

Question: 53

In which modules can trade agreements be activated?

- A. Production and Product Builder
- B. Accounts Recievable and Accounts Payable
- C. General Ledger and Master Planning
- D. Inventory Management and CRM

Answer: B

Question: 54

What would result if the quantity 10 is specified in the urchase min. quantity field on the item form?

- A. An Error message is received if a purchase order is created for this item with a quantity of 3, and the order cannot be processed.
- B. A Warning message is received if a purchase order is created for this item with a quantity of 3.
- C. A purchase order for this item can only be created when the quantity is a multiple of 10.
- D. Only a purchase order with a quantity of 10 or greater can be created for this item.

Answer: B

Question: 55

Company.com would like to change the item wheels from an item type of item to an item type of BOM. How can this be done?

- A. Right-click on the item, select record inform and then rename.
- B. An item type cannot be changed if there are transactions on the item.
- C. Directly change it in the item type field in the Items table.
- D. Select functions in the Items table and then change item type.

Answer: D

Question: 56

What MUST be done in order to use serial numbers for tracking items?

- A. Assign a number group to the item
- B. Use a Batch numbering sequence
- C. Select the serial number dimension in the Inventory dimension group
- D. Specify a one-to-one relation between serial number and quantity

Answer: C

Question: 57

Which of the following are true concerning total discounts?

- A. They are always flat rate discounts.
- B. They are given when the total amount of the sale is above an established minimum sales amount.
- C. They are based on percentages of the total invoice amount.
- D. They are given based on the credit rating

Answer: B, C

Question: 58

What will the status be after invoice updating all items for an order with the order type subscription?

- A. Invoiced
- B. Delivered
- C. Canceled
- D. Open order

Answer: D

Question: 59

When using the Profit/loss inventory journal, which of the following is correct?

- A. It can only be used after counting inventory.
- B. It is possible to manually enter a cost price for the item gains or losses. It is possible to

manually enter a cost price for the item? gains or losses.

C. The Ledger accounts must be manually specified to be used in the journal for the profit/loss postings.

D. It is possible to transfer items from one location to another and change the cost price of the item.

Answer: B

Question: 60

Miscellaneous charges are posted according to the setup of which from the following?

A. Item groups

B. Customer/Vendor

C. Miscellaneous charges codes

D. Miscellaneous charges groups

Answer: C

Question: 61

Company.com would like to reward its most active customers by giving a 10% discount on all sales orders over \$5,000. How would we achieve this in Axapta?

A. Create a Total discount trade agreement with an amount of \$5,000 and a discount of 10%.

B. Trade agreements are based on quantity and not total price.

C. Use the multi-line trade agreement and set the percentage to 10% for all products.

D. Create a Sale price trade agreement for expensive bikes and give them a 10% discount.

Answer: A

Question: 62

What are the prerequisites for ensuring that planned transfer orders are created rather than new Planned purchase orders?

A. Specify a warehouse in the rain warehouse field .

B. Select the refilling field on the aster planning tab .

C. Specify a quantity in the rain warehouse field.

D. Specify the inventory dimension opcation on the warehouse.

Answer: A, B

Question: 63

Of the options below, which ones are valid Inventory dimensions for storage?

A. Batch and Serial

B. Weight and Length

C. Size and Color

D. Item and Warehouse

Answer: A

Question: 64

Which of the following statements regarding supplementary items are correct?

A. They can only be set up on the individual item.

B. Supplementary items can be based on quantities in an order

C. They can set them up to be free of charge.

D. Supplementary items will automatically be transferred to the order line when calculating discounts.

Answer: B, C

Question: 65

A company wants to give their best customers a total discount of 5% (specified in the field discount percentage 1 and an additional 5% total discount (specified in the field discount percentage 2 . What will be calculated as the sum total discount?

- A. The customer will get a total discount of 5%.
- B. The customer will get a total discount of 10%.
- C. Double total discounts are not allowed in Axapta.
- D. The customer will get a total discount of 9.75%.

Answer: D

Question: 66

In the inventory model groups there is a cost price parameter include physical value Which of the following is true about this parameter?

- A. The physical cost amount on the item will be calculated from the financially received item transactions.
- B. When this parameter is enabled for a group of items, then recalculation of the inventory will not change cost prices on these items. This will only happen when closing inventory.
- C. The cost price of the item calculated at issue will take both physically and financially posted item transactions into account.
- D. Only the physically posted items will be used for cost price calculation when issuing items.

Answer: C

Question: 67

If the create new function is used in the inventory journal to create new journals, how does Axapta know which journal name to use?

- A. When creating the journal, a look-up form will be opened from where the journal name is selected.
- B. When creating the journal names in the journal setup, linking the different journal types (counting, movement, transfer etc.) to journal names occurs.
- C. The name is inherited from the last created journal.
- D. The default journal name per journal type can be entered in Inventory parameters.

Answer: D

Question: 68

Which of the following is true about setting up serial number control in the inventory dimensions?

- A. The serial number control ensures that a serial number sequence group is linked to the item.
- B. The serial number control enables the defined criteria for setting up serial numbers.
- C. The serial number control ensures that the item transactions are always with a quantity of one (1) item unit.
- D. The serial number control requires that a number sequence is set up.

Answer: C

Question: 69

When executing 'Picking list registration,' what is the first action that must be performed?

- A. Specify the required dimensions
- B. Update the sales order with a picking list.
- C. Select the relevant parameter in the Inventory model group to which the item belongs
- D. Generate an output order

Answer: B

Question: 70

Under what circumstances is it necessary to set up a ledger account for 'Standard cost profit'?

- A. When a default cost group has been set up in the parameters in the Inventory management module
- B. When cost groups have been defined in the Bill of materials module
- C. When the parameter 'Standard cost price' in the Inventory management module has been selected
- D. When the parameter 'Standard cost price' in the Inventory model group has been selected

Answer: D

Question: 71

When will Axapta use defined ledger accounts for 'Profit' and 'Loss' set up in Inventory Posting?

- A. When updating the inventory with a profit or loss through the corresponding Profit/Loss Journal
- B. When updating a counting journal with discrepancy
- C. When opening and closing the inventory
- D. When transferring items in the Movement journal

Answer: A, B

Question: 72

What is/are the purpose(s) of item groups?

- A. Inventory model, negative inventory, and quarantine management
- B. Inventory dimensions
- C. Posting setup, trade agreements, and setup of dimensions
- D. Posting setup, forecasting, and a reporting key field

Answer: D

Question: 73

How does one create a purchase order that is based on a sales order?

- A. It will happen automatically if the parameter 'Create Purchase Order' is selected In Accounts Receivable.
- B. In the Sales order module a periodic script may be run, which will create the purchase order
- C. Via the functions button in the sales order or purchase order.
- D. Via the setup button in the sales order form.

Answer: C

Question: 74

How can over/under delivery of an item be specified?

- A. By line item

- B. By lot
- C. By dollar amount
- D. By percentage

Answer: D

Question: 75

How can an alternative address created for a specific sales order (relation ales orders be made available as an alternative address for the customer in general?

- A. By running the periodic job Transfer Addresses
- B. This is always the case. The Customer table is automatically updated.
- C. This cannot be done because the address on the sales order always has to be specified.
- D. By executing the over function after address generation.

Answer: D

Question: 76

How does Axapta handle sales back orders?

- A. The sales order will be marked to show some items can be delivered.
- B. When receiving a purchase order, a list of all back orders will be printed.
- C. By changing the status of the open sales order to ack order.
- D. By manually controlling them from the ackorder lines form in the Sales order module.

Answer: D

Question: 77

Which order types generate inventory transactions?

- A. Journal
- B. Subscription
- C. Returned Item
- D. Blanket order

Answer: B, C

Question: 78

For which type of items can the product configurator be activated from a sales order line?

- A. Only for items of the type OM 2QO\IRULWHPVRIWKH\SH.
- B. Only for items of the type OM when the field configurable has been selected
- C. Only for items of the type tem 2QO\IRULWHPVRIWKH\SH .
- D. Only for items of the type OM when the field modeling has been selected

Answer: B

Question: 79

When do multi line discounts take affect on an order?

- A. Automatically when exiting a particular order
- B. When selecting the functions when posting an invoice.
- C. When selecting calculation and then multi-line discount on the order lines
- D. When selecting the totals when batch posting a packing slip.

Answer: C

Question: 80

What happens when selecting the button transfer to order after running a BOM price calculation from a sales order?

- A. The cost price of the BOM item is updated.
- B. The sales price is transferred to the sales order line.
- C. The cost price is transferred to the sales order line.
- D. The sales prices of the BOM components are updated.

Answer: B

Question: 81

What information can be entered in the customer master to address that customer specifically?

- A. A default order type.
- B. External Item descriptions
- C. Number sequences for unique Invoice numbering
- D. Language to be used on invoices and statements

Answer: B, C, D

Question: 82

A customer is entitled to a total discount for orders where the total amount exceeds 10,000 EUR. A blanket order of 12,000 EUR is created. The customer receives the items via three release orders (all three for 4,000 EUR). How can the customer be assured of getting the total discount?

- A. Total discounts cannot be offered on the release order, since the total amount does not meet the given criteria.
- B. The total discount is calculated automatically on the release order when it is created.
- C. The total discount is calculated automatically for the blanket order and is given automatically on each release order.
- D. The discount calculation must first be performed at the blanket order level.

Answer: D

Question: 83

A multi-line discount has been set up for your lightbulb item group. The discount is set to \$2.00 each for a quantity of 10. A sales order is entered for 4 20watt lightbulbs for \$10.00 each, and 6 40watt lightbulbs for \$10.00 each. After the multiline discount is calculated, what would the invoice amount be?

- A. \$88.00
- B. \$98.00
- C. \$100.00
- D. \$80.00

Answer: D

Question: 84

Which of the following statements about commissions is true?

- A. Commission calculations are configured in the General Ledger
- B. There cannot be more than one commission set up per sales person.
- C. The commission transactions are created by selecting the periodic folder and then calculate commission.

D. A sales group must be entered on the sales order header in order to calculate the commission.

Answer: D

Question: 85

A BOM is comprised of a sub-BOM which represents a sub-assembly. In which of the following Scenarios would you set a sub-BOM line type to Vendor?

- A. The sub-assembly is produced by a subcontractor and your warehouse maintains an inventory of these sub-assemblies.
- B. The sub-assembly is produced by a subcontractor and your warehouse provides the items in the sub-BOM to the subcontractor.
- C. The sub-assembly is produced in your plant from the items in the sub-BOM.
- D. The sub-assembly is comprised of several items that are supplied by the same supply company.

Answer: B

Question: 86

If there is a physical date but no financial date on an inventory transaction, what status can this transaction have?

- A. Ordered or Sold
- B. Received or Deducted
- C. Deducted or Sold
- D. Received or Purchased

Answer: B

Question: 87

What does it mean when the value in the credit limit field in the customer's table is .00 and the check box mandatory credit limit is NOT selected?

- A. A sales order for that customer cannot be created.
- B. The customer's credit limit is zero
- C. There is no credit limit for that customer.
- D. A free text invoice for that customer cannot be created.

Answer: C

Question: 88

Which trade agreement allows you to specify the delivery times for an item?

- A. Supplementary Sales Items
- B. Sales Price
- C. Multi Discount
- D. Line Discount

Answer: B

Question: 89

How is On-hand inventory generated and updated?

- A. It is generated and updated based on the actual physical inventory.
- B. It is generated and updated according to the setup in parameters.
- C. It is generated and updated automatically when transactions are made in inventory, whether

they be forecasted, physical, or financial transactions.
D. Run the periodic job Update Inventory.

Answer: C

Question: 90

Your company uses batch numbers to locate inventory receipts to meet the requirements of a given sales order. How would you eliminate delays on items in the sales order with earlier delivery dates than a second sales order where the second sales order has a lower batch number?

- A. Set the batch number sequence to STOP.
- B. Use the Rename function to change the batch number.
- C. Create reserved inventory for the item.
- D. Include the delivery date in the auto-generated batch number.

Answer: D

Question: 91

You need to set up lead time parameters for item coverage. Which of the following scenario's would you NOT be able to accomplish under the lead time tab?

- A. Set the purchase time to 5 working days.
- B. Set the down time to 5 working days.
- C. Set the production time to 5 working days.
- D. Set the transfer time to 5 working days.

Answer: B

Question: 92

Which one of the following statements about BOM versions is correct?

- A. There must be at least one active BOM version.
- B. The rom date and o date must be specified for a BOM version.
- C. A version must be activated before it is approved.
- D. Versions link BOMs with items.

Answer: D

Question: 93

On what basis can automatic updates be set up for an item's sale price?

- A. The cost price using misc. charges percentage
- B. The purchase price using a contribution ratio
- C. Purchase forecasts.
- D. Sales forecasts

Answer: A, B